**Job Title**: Senior Director of Strategic Philanthropy
**Reports To**: Executive Director

**Introduction**:
The **Jewish Federation of Tulsa (JFT)** is a cornerstone of Jewish life, culture, and community in Tulsa. Guided by a commitment to innovation, inclusivity, and excellence, JFT creates opportunities for individuals and families to connect, learn, and grow. As an organization committed to a culture defined by our workplace principles—**respect, integrity, and support**—JFT values collaboration, professional growth, and meaningful impact. By joining JFT, you will play a critical role in strengthening Tulsa’s Jewish community and fostering vibrant connections.

### **Position Overview**

The **Senior Director of Strategic Philanthropy** is a key member of JFT’s leadership team, providing strategic direction for the organization’s philanthropic efforts and transformational initiatives. Working closely with the Executive Director, this role will cultivate major donor relationships, drive strategic projects, and ensure alignment between organizational priorities and impactful community outcomes. This is a unique opportunity to lead innovative initiatives while fostering meaningful partnerships to advance JFT’s mission.

### **Key Responsibilities**

**Strategic Leadership**

* Collaborate with the Executive Director to design and lead transformative projects that align with JFT’s mission and vision.
* Serve as a strategic advisor, offering insights and solutions for long-term organizational growth and success.
* Lead cross-functional initiatives, coordinating efforts with staff, board members, and community stakeholders.

**Philanthropy Development**

* Develop and implement strategies to secure major gifts and other significant contributions in support of JFT’s priorities and programs.
* Build and nurture relationships with key donors, identifying opportunities to align their passions with JFT’s mission.
* Partner with the Executive Director to engage and steward high-capacity donors, ensuring long-term investment in the organization.

**Collaborative Fundraising**

* Work closely with the Director of the Annual Campaign to integrate donor engagement strategies across all fundraising efforts.
* Solicit select gifts as part of the annual campaign while focusing on broader, strategic donor opportunities.

**Project and Initiative Oversight**

* Provide leadership on strategic projects, ensuring successful execution and measurable community impact.
* Coordinate with staff and external partners to deliver high-quality programs and initiatives that align with JFT’s goals.
* Manage special initiatives, including feasibility assessments, stakeholder engagement, and project implementation.

**Team Leadership & Collaboration**

* Mentor and support the development team, fostering a culture of collaboration and innovation.
* Partner with program staff to ensure that donor messaging reflects JFT’s mission and impact.
* Work with the marketing and communications team to develop compelling materials that inspire donor support and community engagement.

### **Qualifications**

* Minimum of 7–10 years of experience in strategic leadership, major gift fundraising, or nonprofit management, with a proven track record of success.
* Exceptional interpersonal and relationship-building skills, with the ability to engage and inspire donors and stakeholders.
* Experience leading complex, cross-functional projects and delivering measurable results.
* Strong strategic planning and project management abilities, with a focus on innovation and impact.
* Demonstrated ability to work collaboratively within a team environment.
* Knowledge of Jewish culture, values, and community dynamics is strongly preferred.

### **Salary Range**

* $90,000–$110,000 annually, depending on experience.

### **Benefits**

* Comprehensive health, dental, and retirement plans.
* Opportunities for professional growth and development.
* Flexible working environment with a meaningful focus on community impact.
* Complimentary family gym and pool membership

This position offers a unique opportunity to shape the future of the Jewish Federation of Tulsa, leading strategic philanthropic efforts and transformational projects that make a lasting difference in the community.

### **To Apply**

* Please send resume and cover letter to Federation@JewishTulsa.org